



ProjectManager

CASE STUDY

SolarStone Powers
Growth with
ProjectManager +
Acumatica Integration

About SolarStone

SolarStone Partners is a solar energy developer that works with landowners, communities and utilities to design and deliver renewable energy projects. SolarStone focuses on responsible land acquisition, project development and long-term value creation for local partners.



Company
SolarStone
Partners



Industry
Manufacturing,
Solar Energy



Challenge
Balancing growth with accurate
financials and project visibility.

Challenge

As SolarStone's business accelerated, its existing tools couldn't keep up with the pace or operational complexity. Project teams spent valuable time maintaining spreadsheets and reconciling updates, while finance struggled to ensure accurate reporting across multiple data sources. The result was inefficiency in project planning and difficulty maintaining financial accuracy and visibility across the portfolio.

To sustain growth, SolarStone needed integrated ERP and project management systems that were robust enough to handle their complexity, yet right-sized for their organization.

The company needed a solution that would:

- Integrate ERP and project management into one reliable system
- Allow project teams to plan and record data while keeping budgets and actuals locked in ERP
- Provide accurate financials tied directly to projects
- Deliver real-time visibility across development and leadership teams
- Scale with the pace of growth



"We were lacking the classic one version of the truth. With manual processes, data conflicts, and disconnected spreadsheets, accuracy in financials was always in question and visibility across the business just wasn't there."

Scott Schulz, CFO

Why ProjectManager?

SolarStone discovered ProjectManager while evaluating Acumatica. No other ERP and project management pairing provided the robustness they needed with the right balance of configuration and usability, without the burden of an overly bespoke system.

Scott Schulz, CFO at SolarStone, explained: "Other systems just weren't as robust, easy to use, or scalable. ProjectManager was appropriate for our size, and the fact that it integrated so tightly with Acumatica sealed the deal."



Backed by years of project management expertise, ProjectManager is a proven standalone solution that also works seamlessly with Acumatica. Together, they provide a single integrated system for project planning and execution, resource management, financial accuracy and forecasting. By eliminating duplicate entry and keeping data consistent across teams, ProjectManager delivers real-time visibility executives can trust to run the business with confidence.



ProjectManager enables:

- **Visual Planning with Gantt & Dashboards** – Plan, track and present timelines, tasks and dependencies with clarity.
- **Resource Allocation & Workload Views** – Manage team availability and assignments across field and office roles.
- **Real-Time Project Visibility Inside Acumatica** – Executives and finance leaders see project status, progress and variances without leaving Acumatica.
- **Bi-Directional Sync Between Systems** – Projects, tasks, customers, resources and actuals flow automatically, keeping both systems aligned.
- **Live Tracking of Cost, Time & Scope** – Teams stay on top of key metrics from one integrated solution, ensuring accountability and control.



“ProjectManager does all the projections. Acumatica holds the actuals. That separation of responsibilities is a huge internal control, and yet everyone’s still looking at the same data.”

Finance and Operations Working in Sync

SolarStone’s teams now rely on ProjectManager for projections and Acumatica for actuals, creating a clean separation of duties while ensuring alignment:

- **Operations team:** Develops projects, manages timelines and execution and prepares projections in ProjectManager
- **Finance team:** Maintains control of budgets and actuals in Acumatica
- **Integration:** Automated nightly sync ensures both systems stay in lockstep

ProjectManager's Acumatica Integration Provides Ongoing Value

With ProjectManager + Acumatica, SolarStone streamlined operations and improved trust in its data.

- **Time savings:** Development reclaimed hours each week that had been lost to reconciling spreadsheets.
- **Financial accuracy:** Costs and budgets now flow directly through Acumatica, reducing manual errors and improving controls.
- **Leadership visibility:** Power BI dashboards pull directly from the integration, giving executives real-time insight into project status and financial performance.
- **Stronger controls:** Finance prevents unapproved budget edits while project teams gain the clarity they need to keep work moving.
- **Scalable growth:** The integrated system supports SolarStone's expansion without adding complexity.
- **Trusted partner support:** ProjectManager's team stood by SolarStone through early adoption, providing responsiveness and expertise.



Scott Schulz, CFO at SolarStone, summarized the impact:

"It's been a gigantic leap forward. From processing invoices to allocating costs, everything is streamlined. What used to take manual reconciliation now happens automatically. It's been a game changer."

"We're extremely pleased with the end result. Delighted, really. ProjectManager has been a true partner in helping us scale."

Start a free trial at [projectmanager.com](https://www.projectmanager.com) or contact sales@projectmanager.com to learn more about our VAR program.