



Services for Acumatica Partners

Sprinterra is a leading provider of Acumatica development and tech solutions. Powered by our extensive expertise in Acumatica, we help you deliver top-quality, cost-effective technical services to your customers. Our end-to-end technical support enhances Acumatica implementation and improves renewal rates, allowing you to focus on enriching your offerings, expanding your client base, and driving growth.

KEY BENEFITS

Speed and Operational Efficiency:

Faster project delivery due to deep domain knowledge.

Flexibility and Scalability:

Scale resources up or down based on project needs, quickly & easily.

Cost-Effectiveness:

Competitive project costs and reduced risks through well-established processes.

SERVICES



Consulting

- **Acumatica Functional Consulting:** Guidance on modules and workflows.
- **Technical Consulting** for xRP customization framework.



Custom Solutions

- We create **tech solutions** based on specific business needs and functionality gaps
- **Tailored recommendations** on implementing custom vs. out-of-the-box functionality for maximum efficiency



Development

- Customization development, upgrades and support
- Facilitation of technical validation (certification) with Acumatica
- Development and support for third-party integrations



Professional Support

- L1, L2 support for triaging and responding to customer support requests
- Reverse engineering of customizations for difficult-to-support cases



Implementation Assistance

- Our experts can assist with creating a step-by-step implementation plan
- We help with implementation in accordance to your project design

WHY CHOOSE SPRINTERRA?

Expertise

- our clients include Acumatica itself, OEMs, top VARs, and ISVs
- we have one of the largest in-house teams of Acumatica certified specialists
- successful projects ranging from consulting and complex module development to support and proprietary product creation

Quality and Reliability

- dedicated teams with no resource commingling
- high employee retention ensures accumulated expertise
- continuous employee training and certification
- strong mentorship programs to keep employees motivated and engaged

Innovation and Best Practices

- design of innovative solutions while the Client retains IP ownership
- effective knowledge base management for quick onboarding and seamless knowledge transfer
- commitment to best software development practices

Trust, Confidentiality, Satisfaction

- utmost respect for client confidentiality and trust
- transparent knowledge sharing and seamless transfer of projects in-house if needed
- we focus on improving Net Promoter Score (NPS) for full customer satisfaction

FLEXIBLE SERVICE MODELS AND RESOURCE ALLOCATION

Team Extension

Fixed monthly price with workload volume-based discounts.

Subscription Services

Flat fee for customization, upgrades, and support.

Time and Materials

Flexible billing based on time and resources utilized.

Project-Based

Resource allocation based on specific projects with a quoted fee.

Prepaid Packages

Blocks of prepaid hours with no time limits for use.

Join the Acumatica partners already benefiting from Sprinterra's comprehensive engineering solutions that go beyond standard implementation. Our services allow our partners to focus on revenue-generating activities without the need to deal with technical nuances of complex integrations and customizations.



Support Packages:

Subscription service for existing customization support and upgrades with auto testing



Reverse Engineering:

Optimization and ongoing support for legacy customizations



Exclusive Rates:

Cost-effective pricing for R&D, POC, and MVP projects